31 NEW TIPS TO IMPROVE YOUR PRACTICE RIGHT NOW

CHIP HART PCC CHIP@PCC.COM









Twenty-five Practice Improving Tricks You Can Do Right Now!

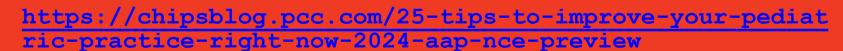
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Chip Hart

PCC

Winooski, VT

@chiphart







Immunization Billing	Pricing	Financial Benchmarks	Mission, Vision, Values	Invest In Your Staff
Master 2021 E&M Rules	Supersize Visits	Recall, Recall, Recall	Right People	Check Employed Clinician Salaries
Automate Payments	Invest In Yourself	Examine Your Schedule	Feather Your Nest	Protect Your Well Being
Delegate	Practice Management Calendar	Clinical Vitals	Bright Futures	Disaster Prep
Spread Information	Leverage Tech	Visit A Colleague	Own Your Brand	Join SOAPM







Start Using Al







Develop an Al Policy







Test Fridge, Check Access Holes, Add H₂0





Dig Into your VBC Agreements and Payments





Take Medicaid? Check Sales and Use Tax

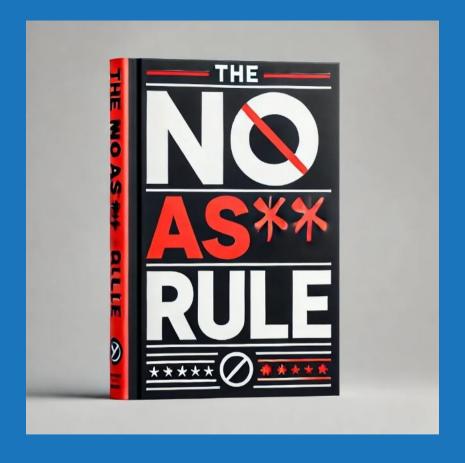




Test Backups and Generator







Fire Someone



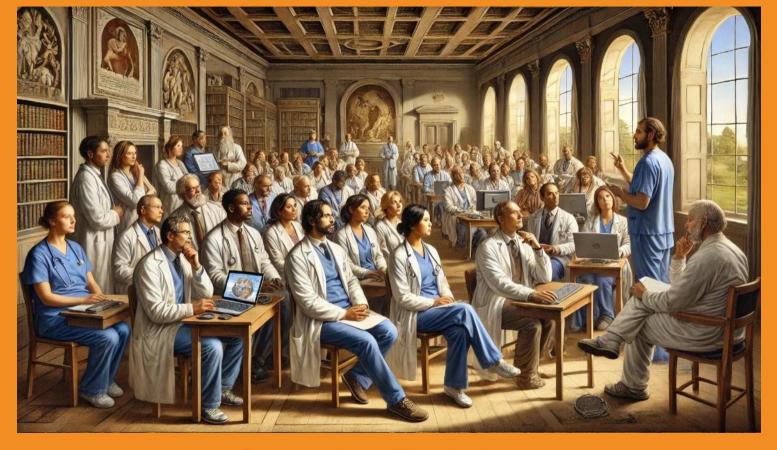




Leadership Training







Security Training







De-Escalation Training







Use A Vaccine Bar Code Scanner







Use A Virtual Assistant







Partnership Agreement







Employed Clinician Agreements



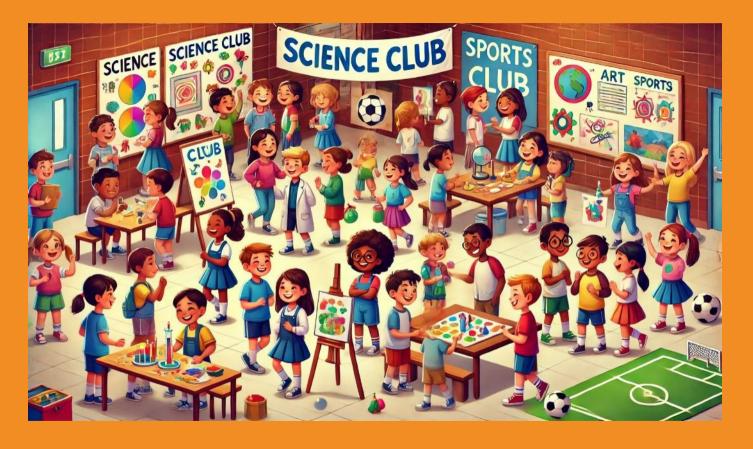




Trust Intuition







Find Peers, Build Social Capital



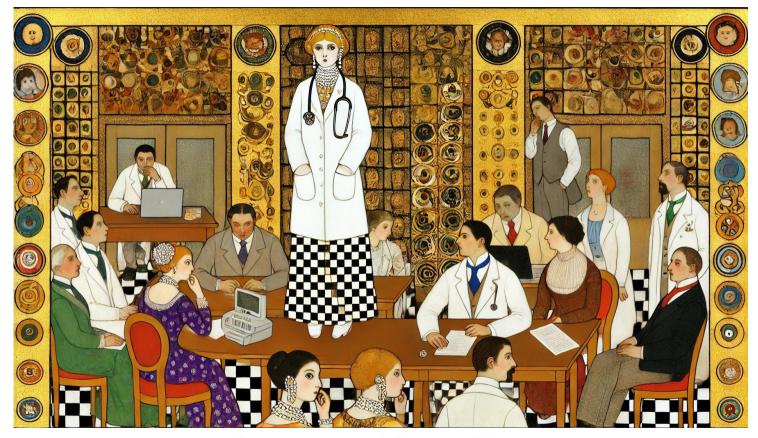




Bill the G2211







Analyze Your Team







Check After-Hours Codes







Stop Overpaying For Retirement Funds







Immunization Pricing







Prioritize CEO and Strategy Work







Create Your Dashboard







Collect Feedback



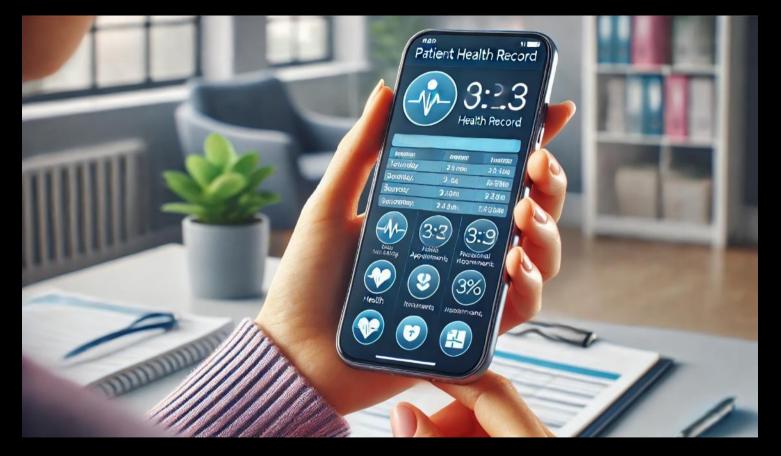




Check Google/Apple Maps







Leverage Your Portal







Refresh Patient Communication







Vaccinate The Entire Family







Celebrate







Succession Plan





References

Using AI

• AAP AI in Pediatrics Webinar Series (AAP)

Fridge and Barscanner Fun

• Using 2D Barcode Scanners (AAP)

Value Based Contracting

- Value-Based and Other Alternative Payment Models
- Primary Care Collaborative
- AMA Guide to VBC
- Value Based Payment Enablers Past, Present and Future Video, Slides (Greg Barabell)

Leadership Training

- Pediatric CEO
- Women In Pediatrics
- Executive Leadership in Academic Medicine

Security Training

- FTC Cybersecurity for Small Business
- https://www.knowbe4.com/
- CISA https://www.cisa.gov/cybersecurity-training-exercises

401K Madness!

• Is Your Practice 401(k) Ripping You Off? - Video, Slides (Christoph Diasio)

SOAPM

Where the cool kids are!





References

People

- No Ass\$%@# Rule
- Pediatric CEO Team Member Assay
- EOS People Analyzer https://www.eosworldwide.com/people
- Do You Work With The Wrong People? Video, Slides (Chip Hart)

Partnership and Employment Agreements

- Shareholder Agreements: 12 Critical Items (Paul Vanchiere)
- You Can Start a New Practice with an Established Patient Base (Susanne Madden, Chip Hart)
- Pediatric CEO's Overhead Worksheet

Building Social Capital

- Bowling Alone and NY Times Interview (Robert Putnam)
- The Happiness League: Supercharging Employee Joy & Fulfillment in the Pediatric Office Video, Slides (Katie Schafer)

Billing and Coding and Pricing

- Coding for After Hours and Other Special Services (AAP)
- Numerous entries in my blog: (this, this, and this and a few more)
- Coding for Visit Complexity for Office/Other Outpatient Services
- Top 35 Pediatric Codes!

Succession Planning

- Succession Planning & Valuations For Pediatrics (Paul Vanchiere)
- Who's Next? Succession Planning for Pediatric Practices Video, Slides (Jesse Hackell)

Dashboard

Problem Solving by the Numbers - Video, Slides (Katrina Skinner)





Please fill out the course survey in the app





What Questions Do You Have?



