

## Session Objectives

- 1. Learn how integrations are enabling client success
  - 2. If you already have an integration, learn how we can help you improve it
    - 3. If you don't have one, learn how an integration could make a difference for your practice





## **How Did We Get Here?**

Clients asked us for a better solution to integrate clinical questionnaires

PCC did research and found a partner in CHADIS whose values and goals align with ours and those of our clients

After multiple years of development, testing, and piloting, the floodgates opened!

The integration solution has been in our clients' hands for a few years now (2021) and we want to talk about how it's going





## **History Continued**

I'm your guide for today, but I've been involved since the beginning and embarked on this journey just like our clients did

I manage implementations and work directly with clients to prepare for and go live with integrations



## **Defining Success**

Improved efficiency for offices and families

**Better clinical outcomes** 

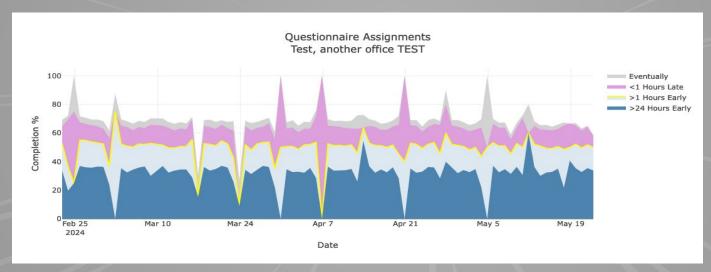
**Increased Revenue** 





## **Improved Efficiency**

Questionnaires Completed Before Scheduled Visit = 51.4%





Data Provided through courtesy of CHADIS Reporting



Waiting Room Time Saved....(rough estimate averaging ~3 min per screening/ 2 screenings per family)

20 patients a day: about 60 min a day(1hr)

50 patients a day: about 153 min a day
 (2.5hrs)

100 patients a day: about 306 a day (5hrs)





**Saved Staff Time** 





Reduced manual entry for results





Clinician time saved by eliminating the need to score questionnaires





Less crowded/noisy waiting rooms









Clients with integrations are able to deliver more developmental screenings





# More Screenings = Early detection of developmental delays

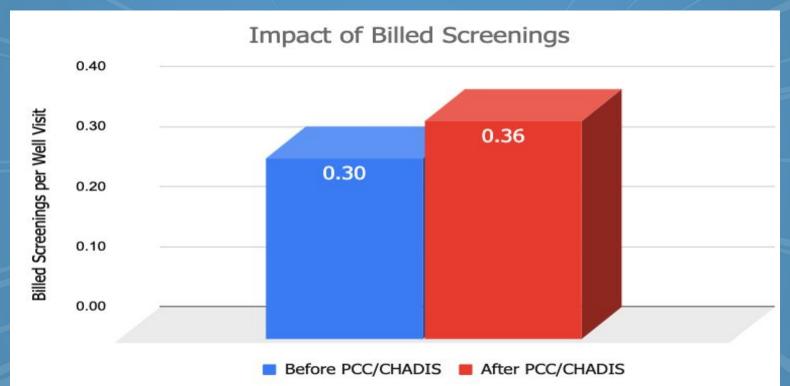




#### **Automatic Results**











#### **Clinical Case Studies**





#### **PCC Client A**

## Significant increase in screenings assigned for various Visit Types





#### **PCC Client A**

Able to schedule more Well Visits





#### **PCC Client A**

Easy access to more automated screenings





#### **PCC Client B**

\*ASQs being performed at regular Intervals





#### **PCC Client B**

## Patient Portal Adoption Increase due to integration





#### **PCC Client C**

**Added Additional Visit Types** 





#### **PCC Client C**

## \*Increased Abnormal Findings

#### **PHQ9 Stats:**

2019: 545; 114 were abnormal.

2020: 635; 150 were abnormal.

2021: 669; 256 were abnormal.

2022: 672; 275 were abnormal.

023: 665; 238 were abnormal.





Integrations pay for themselves - simple as that!!!!





## More screenings provide opportunity for more revenue





**More Well Visits = More Revenue** 





**Saved Staff Time = More Well Visits** 





# Paper costs Money and Time and Time is Money









**Bloom Pediatrics:** 

CPT 96110&96110-59

Pre- PCC/CHADIS Integration (2 years prior)

Date Range 5/16/19 - 5/16/21 Total Charges Billed: 5309

Total Amount Paid: \$95,242

Post Integration: Date Range 5/16/21 - 5/16/23

Total Charges Billed = 11013

Total Paid = \$ 231,346.00





**Altitude Peds:** 

CPT 96110&96110-59

**Pre-PCC/CHADIS Integration** 

Date Range 7/1/22 - 7/1/23

**Total Charges Billed: 4015** 

**Total Amount Paid: \$108,252.00** 

Post Integration: Date Range 7/1/23 - 7/1/24

Total Charges Billed = 5159

Total Paid = \$137,409





#### **Hartman Peds:**

CPT 96127,96127-59 & 96127-HD

**Pre- PCC/CHADIS Integration** 

Date Range 5/20/19 - 7/1/21

**Total Charges Billed: 1192** 

**Total Amount Paid: \$35,736** 

Post Integration: Date Range 5/20/21 - 7/1/23

Total Charges Billed = 1892

Total Paid = \$56,613





## **Ingredients for Success**

Here's how you can benefit from an integration, too

- Patient Engagement
- Configuration





## **Patient Engagement**

Talk to your patients and families for a successful integration

- Communication
- Portal Adoption and Use





## Configuration

Config enables a successful integration

- Questionnaire Mapping
- Billing Codes

If you have config questions please reach out

We're here to help!





## **Session Takeaways**

- 1. Integrations are enabling client success
- 2. If you already have an integration, we can help you improve it
- 3. If you don't have one, an integration could make a difference for your practice





#### References

**PCC** 

learn.pcc.com

https://learn.pcc.com/help/configure-incoming-chadis-quest ionnaire-results/

**CHADIS** 

https://www.site.chadis.com/





## **Sharing Success!**

We want to tell your integration success story at the UC next year





### **What Questions Do You Have?**

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