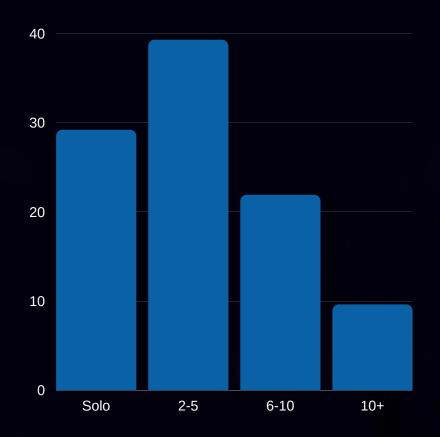


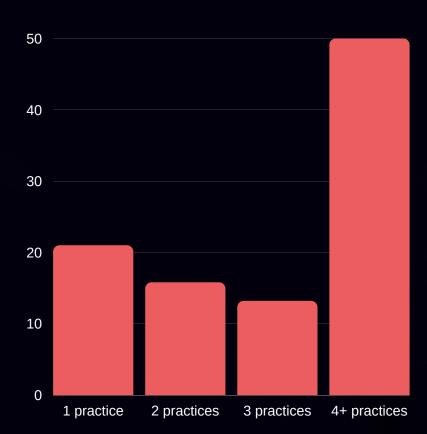
Percentage of PCC clients based on number of Providers

Nearly 70% of clients have 5 or fewer providers, and nearly 30% have a solo provider.



PCC Client Presence by State

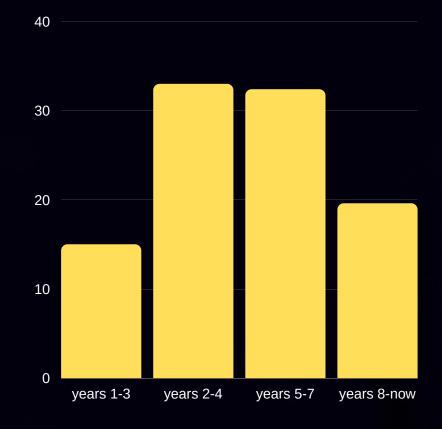
50% of states who have PCC clients have 3 or fewer clients in those states



When PCC Clients joined the EHR "family"

Nearly half of PCC EHR clients have been part of the "family" for six years.

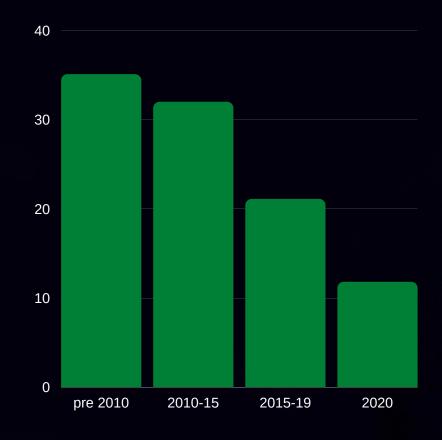
This coincides with ~half of the EHR's age. The EHR debuted in 2009.



How long have current clients been here overall?

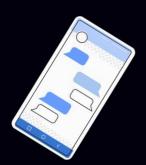
Over 1/3 of PCC clients have been part of the family for 10 years or more. Another 32% have been here for 5-10 years.

Nearly 12% have joined the family this year.









Thanks to video meeting sites, it is easier than ever to network.

Thank you Covid 19 Pandemic



Finding Common Ground

travel
photography
cooking
solo
Gen X

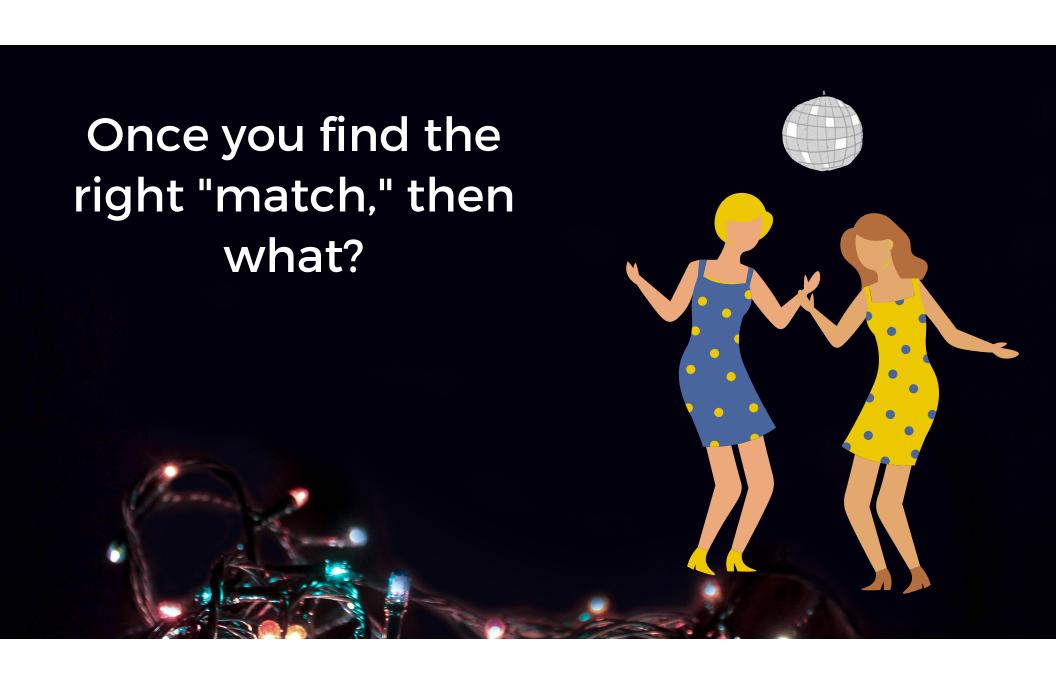
control freak

2 sons

PCC

Legos creative the lake
party planning
yoga
group practice
Millennial (hardly)





The Three C's of Mentorship



Role 1: Consultant

Role 2: Counselor

Role 3: Cheerleader



Michelle Wright; yecommunity.com

Mentoring Advice which resonated with Us

"Mentors need to be givers of energy, not takers."

"At its highest level, mentorship is about being 'good people' and having the right 'good people' around us-individuals committed to helping others become fuller versions of who they are. Which is why the organizations and leaders I've come to admire most are the ones devoted to bringing others along."

Mentoring a Millennial

Millennials want to learn: technical skills; self-management and personal productivity; leadership; industry or functional knowledge; creativity and innovation strategy.

Reverse mentoring: millennials are matched with more senior partners. The senior partner offers expertise in business management, while the junior partner offers expertise in areas like social media management.

Jeanne C. Meister and Karie Willyerd, hbr.org



Expectations

Frequency of meetings
When to meet
Time spent at each meeting
Content
How to "meet"
Formal vs. Informal







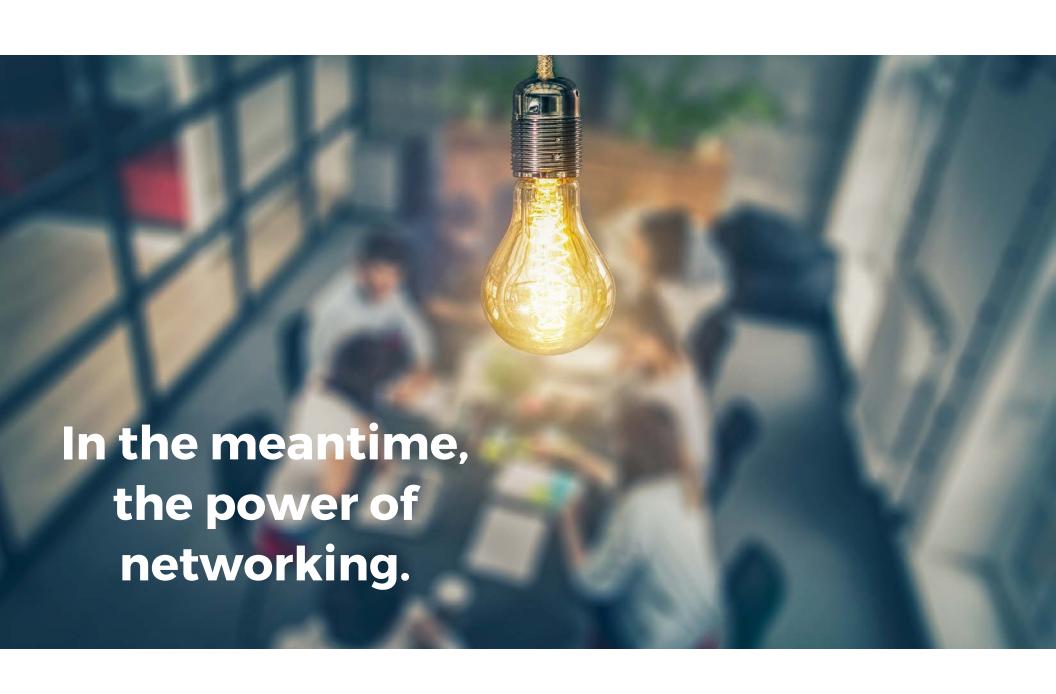
Our Initial Meeting

And the resulting first day

All because of a vaccine fridge question

me, robin, Robin 28

Inbox fridge, etc - Also, I j





Top Networking Opportunities

SOAPM, the busiest listserv of the AAP, for better or worse. The place for providers and staff to go for everything practice-management related, and then some. The best \$30 one can spend.





A community for female pediatricians to connect, learn, and be inspired in an inclusive, safe, and empowering environment

And, the hosts for the Silent Disco party at the PMI in Miami!

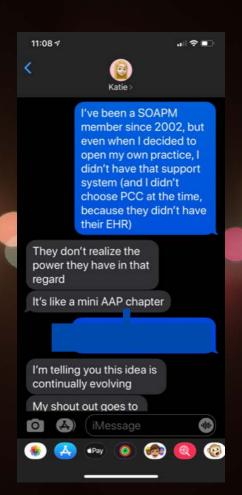
Top Networking Opportunities

All pediatrics, all practice management. Make your reservation now for the next inperson meeting with the nation's premiere pediatric practice management advisors and physicians













NCE Pizza and Beer Party

THE "ORIGINAL"
SOAPM PARTY



Empowering Clients

MULTIPLE CLIENTS
ACTIVE AT THE
LOCAL, STATE AND
NATIONAL LEVEL
WITHIN THE AAP

SOAPM supporter

-ENCOURAGING
CLIENTS TO JOIN
-SPONSORING
SOAPM EVENTS
-SPEAKING AT
SOAPM EVENTS

Annual UC

THE PREMIERE
NETWORKING
OPPORTUNITY FOR
ALL LEVELS OF
STAFF



"Every human being has a basic instinct to help each other out. If a hiker gets lost in the mountains, people will coordinate a search. If a train crashes, people will line up to give blood. If an earthquake levels a city, people all over the world will send emergency supplies. This is so fundamentally human that it's found in every culture without exception."

Mark Watney, The Martian

Thank you, PCC, for always helping us weather the storm.

Links and References

https://community.pcc.com https://collaborate.aap.org/SOAPM/Pages/FAQ-Series/FAQ-Home.aspx

https://www.pediatricsupport.com/orlando

https://www.womeninpeds.com

https://aapmentorship.chronus.com

http://yecommunity.com

http://hbr.org





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