Improving Your Practice Health with PCC Dashboard

Tim Proctor (tim@pcc.com)
Users Conference 2018





Agenda

- Some PCC Dashboard highlights
- Ten Ways To Use the Dashboard To Improve Practice Health
- Explore your own PCC Dashboard







Goals

- Recognize specific PCC Dashboard reports that are important to the health of my practice
- Realize the attainable value from using the PCC Dashboard to discover opportunity for growth and improvement of my practice
- See how you measure up to other PCC practices

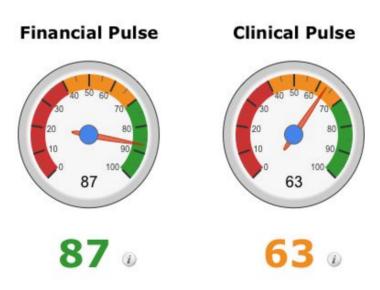




PCC Dashboard

"...a tool to inform all PCC clients of their financial and clinical health, based on relative performance in a variety of areas."

My Practice Status







PCC Dashboard Basics

- One login for each practice
- Data collected on the first Saturday of every month.
 Loaded into production a few days after that
- Pediatric-specific benchmarks

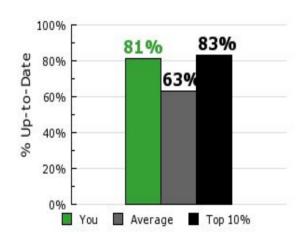




Benchmarks

PCC AVG and "Top Performers" (90th percentile)

How You Compare



Your Practice

PCC Client Average

Top Performers

81%

63%

83%

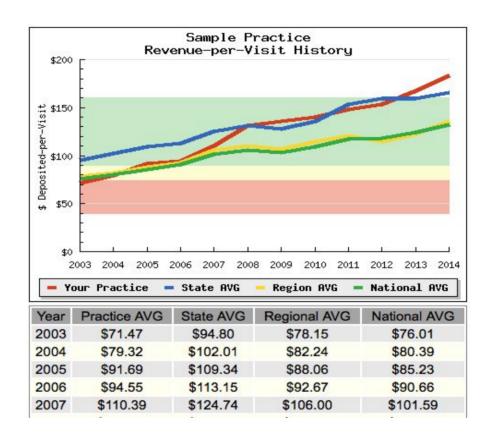
(% of ADD/ADHD patients up-to-date on their followup visit)





Benchmarks

National and regional benchmarks

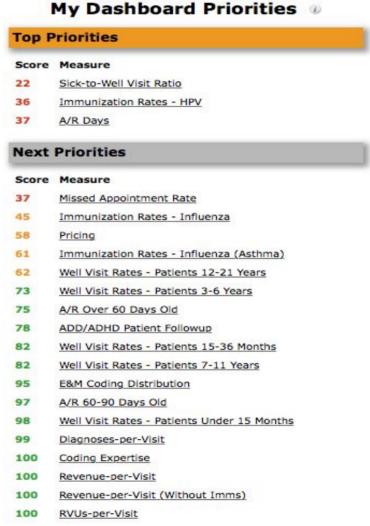






PCC Dashboard Scoring

- Over 20 measures are calculated and scored based on your relative performance
- Prioritized list of results on home page







How Does Dashboard Scoring Work?

- For each measure, PCC defines the values that correspond to a score of 0 and 100
- For each measure, your score is based on:
 - How far your measure value is from the "zero-score" measure value
 - The variance between "zero-score" and "100-score" measure values





Location-Adjustments

- Apply to Revenue-per-Visit, RVU-per-Visit, and Pricing measures
- Allows for comparison to benchmark regardless of practice geographic location
- Uses current RVU geographic practice cost index (GPCI) values for your location
- Relatively high cost-of-living and malpractice expense = negative adjustment
- Relatively low cost-of-living and malpractice expense = positive adjustment





Provider Breakdown

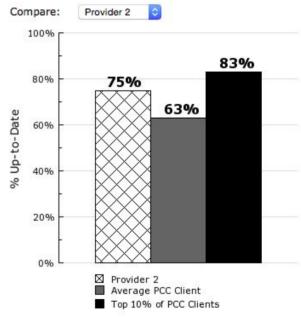
For some measures, there are additional breakdowns by Primary Care Provider.

Detailed Breakdown: Primary Care Provider

Primary Care Provider	Active Patients	Overdue Patients	Up-to- Date Patients	% Patients Up-to- Date
All Providers	477	99	378	79%
Provider 2	281	70	211	75%
Provider 6	45	9	36	80%
Provider 9	51	4	47	92%
Provider 21	4	1	3	75%
Provider 5	3	1	2	67%
Provider 3	37	8	29	78%
Provider 18	10	1	9	90%
Provider 28	2	0	2	100%
Provider 13	44	5	39	89%

Review ADD/ADHD Overdue patient listing for your practice.

How You Compare







10 Ways to Use the Dashboard to Improve Practice Health





#10 - Maintaining Patient Flags

- Patients with certain flags are excluded from Dashboard clinical measures and overdue lists
- Review patient and account flags table. If the last question, "Exclude these patients from reports" is set to "Yes", then patients with these flags are excluded from PCC Dashboard clinical measures

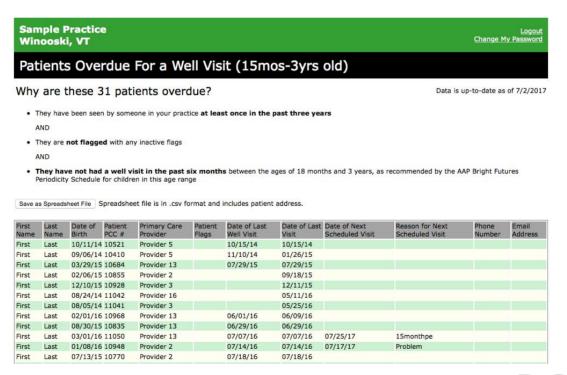
lag Name:	Hospital Only	
ort Name:	Hospital Only	
Priority:	10	
	Display with patient name	? Yes
	Display on encounter form	? Yes /
Prevent	scheduling with this flag	? No
xclude th	nese patients from reports	? Yes

Pediatric EHR Solutions



#10 - Maintaining Patient Flags

- Be sure to routinely flag patients who shouldn't be included on your reports (Hospital Only, Transferred, etc)
- Monitor using Dashboard overdue lists





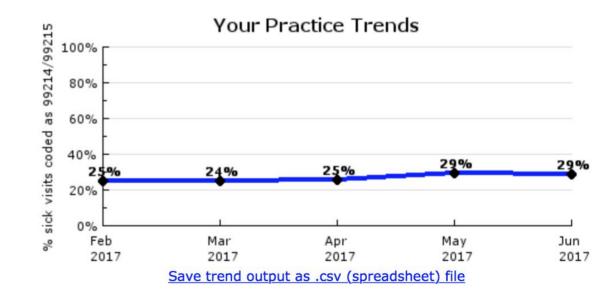


#9 - Monitor Measure Trends

- Review monthly trends for each Dashboard measure
- Download as .csv

Trend: History of Your Values

Trend information can be helpful in uncovering the reason for your performance. For this measure, an upward trend indicates that you are improving and a downward trend indicates your performance with this measure is getting worse. For new practices, it is perfectly normal to see volatile results for some measures for the first 6-8 months after go-live.







#8 - Review Suggestions for Improvements

For each measure, explanations and guidance are provided

Recommendations

<u>PCC's recaller tool</u> can help identify patients who are due for a flu vaccination. In addition to excluding patients with certain inactive flags, you can exclude by procedure to leave out patients who have already received a flu vaccination this season. You can also exclude by appointment to leave out patients who are scheduled for an upcoming flu vaccination appointment. PCC's notify tool can automatically call, email, or text patients on this list letting them know about upcoming flu clinics or appointment availability.

Consider setting up a flu clinic to immunize your patient population quickly and efficiently. Refer to PCC's recommendations on <u>setting up a flu clinic</u> to discover best practices for using PCC software appropriately based on your workflow.

If you are considering achieving PCMH Recognition with NCQA, keep in mind that this measure is a relevant preventive care service and you can use Dashboard screen shots to show you are tracking this data regularly. Refer to PCC's PCMH WIKI for details on how to use Partner and PCC EHR tools to achieve PCMH Recognition.





#7 - Review Related Tools/ Drill-Down Pages

- Related Tools section in bottom right of each measure detail page
- Additional benchmarks, provider breakdowns, and other related analyses

Related Tools

- Annual State, Regional, and National benchmarks
- Quarterly View
- <u>Compare Payor Visit and Revenue</u>
 <u>Trends</u>
- View Payor Mix for one or all providers
- Daysheet Summary





Provider Breakdown

Provider breakdown available for the following measures:

- Immunization Rates Influenza (Asthma)
- ADD/ADHD Patient Followup
- Well Visit Rates
- Missed Appointment Rate
- Developmental Screening Rates
- Sick-to-Well Visit Ratio
- E&M Coding Distribution





#6 - Use the Dashboard for PCMH Recognition



This dashboard page contains all of the PCC Practice Vitals Dashboard measures that relate to NCQA's 2014 PCMH standards. This page can be used to monitor your performance toward meeting specific elements and factors. You can also print this page to share the data with staff and providers and for submission to NCQA as part of your application for PCMH recognition. Visit PCC's PCMH WIKI page for screenshots, documentation, and other information about how PCC tools can help you meet various PCMH elements.

Element 1A: Patient-Centered Appointment Access

The practice has a written process and defined standards for providing access to appointments, and regularly assesses its performance.

Reporting period includes appointments from 7/1/2016 to 6/30/2017

Factor 1A.5 - Monitoring No-Show Rates

Measure	Total Appointments	Missed Appointments	% Missed	% Change (3 mo.)
Missed Appointment Rate	13,127	409	3.1%	1.0% 🎓

Element 6A: Measure Clinical Quality Performance

The practice reviews its performance on a range of measures to help understand its care delivery system's strengths and opportunities for improvement. Although some measures may fit into multiple categories appropriately, each measure may be used only once for this element. When it selects measures of performance, the practice indicates the following for each measure: period of measurement, number of patients represented by the date, and rate (percent) based on a numerator and denominator.

Reporting period includes active patients as of 7/2/2017

Factor 6A.1 - At least two immunization measures

Measure	Qualifying Patients	Up-to-Date Patients	% Up-to-Date	% Change (3 mo.)
Immunization Rates - HPV	839	564	67%	-0.3% 🛂
Immunization Rates - Influenza *	2,900	1,842	64%	Insufficient Data
Immunization Rates - Influenza (Asthma) *	425	314	74%	Insufficient Data
Immunization Rates - Meningococcal	839	813	97%	0.8% 🎓
Immunization Rates - Patients 2 Years Old	160	145	91%	3.2% 🎓
Immunization Rates - Tdap	839	823	98%	-0.2% 🕹

^{*} Influenza rates are seasonal. This measure represents patients vaccinated since July 1. The percent change is compared to the same month last year.





#6 - Use the Dashboard for PCMH Recognition

- Identifying populations of patients (KM 12)
- Population Health Management (QI 01)
 - Tracking monthly trends
 - Review and print results monthly
- Provider-specific reporting (QI 15 and 16)
- Vulnerable population (race, ethnicity, insurance, language) breakdown for some measures (QI 05)





#5 - Share Dashboard Results

- Share results during staff/provider meetings
- Share results with your patients
- Share results with vaccine and insurance reps
- Copy/Paste graphs into presentations or other documents





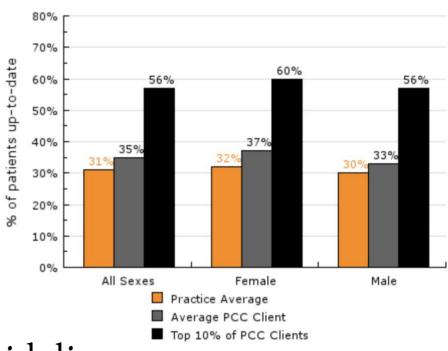
#5 - Share Dashboard Results

Patient Sex Breakdown

Exclude patients with current insurance of Medicaid

Sex	Active Patients	Overdue Patients	Up-to-Date Patients	% Patients Up-to-Date
All Sexes	1,586	1,097	489	31%
Female	795	540	255	32%
Male	791	557	234	30%

How You Compare



- Based on new HPV series guidelines
- Two measures: Patients 13 years and 13-17 years





#4 - Generate A/R Summary Report

- View or print A/R
 Summary Report
 updated monthly
- Found in the "Related Tools" section for each A/R measure

Related Tools

Detailed A/R Summary Report





#4 - Generate A/R Summary Report

- Revenue trends
- A/R Days and benchmarks
- A/R Percentage by Aging Category
- Personal vs Insurance A/R
- Recommendations



Dashboard reports updated as of 7/2/2017

Accounts Receivable (A/R) Summary - Sample Practice

Download A/R Summary (.pdf version)

(Last Updated 7/2/2017)

Welcome to your Practice Vitals Dashboard Accounts Receivable (A/R) Summary. This section will help you monitor how much you are collecting each month and show a current and historical A/R status for your practice, comparing your performance with pediatric benchmarks. In addition to an A/R overview, we will also provide an aging breakdown including a comparison of personal and insurance A/R. We welcome any feedback or comments you may have regarding this new format.

How much revenue are you generating?

Tracking monthly collection trends for your practice is one way to monitor the financial health of your practice. The graph below shows monthly payment totals for the selected provider over the past twelve months. Payments include cash, check, and credit card payments (minus any refunds) and are subtotaled by payment posting month. To view payment trends for an individual provider, select the provider from the drop-down menu and click "Generate Graph".



Since collection amounts can vary significantly from month-to-month depending on the season, you may want to compare total payments collected for an individual month. The following graph will allow you to compare total payments collected during a selected month, versus the same month in prior years. Select a month from the drop-down menu and click "Generate Graph"

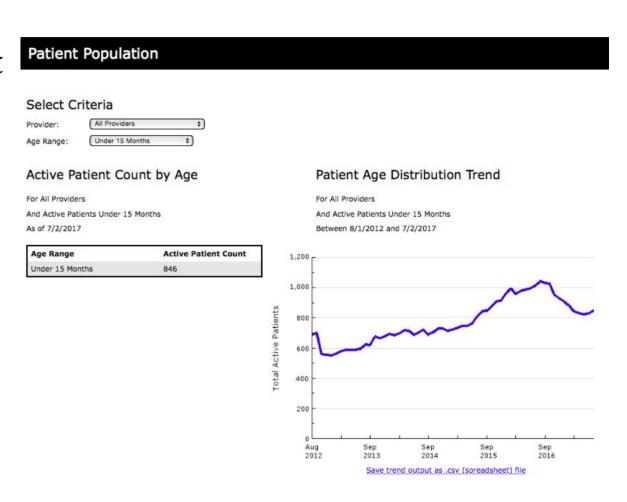






#3 - Monitor Patient Population Trends

- View current and past active patient counts for various age ranges
- Monitor intake of newborn patients to the practice
- Filter by primary care provider







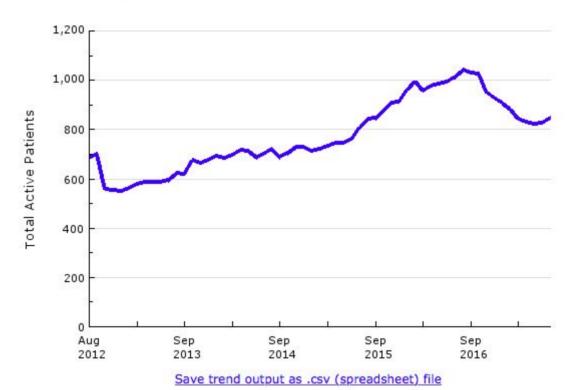
#3 - Monitor Patient Population Trends

Patient Age Distribution Trend

For All Providers

And Active Patients Under 15 Months

Between 8/1/2012 and 7/2/2017







#2 - Use Dashboard to Keep Payors Honest

- Dashboard vs Payor report cards
 - Compare measure results
 - Compare overdue patient lists
 - Challenge payors by using Dashboard data
- Compare measure results by payor and use as leverage when negotiating

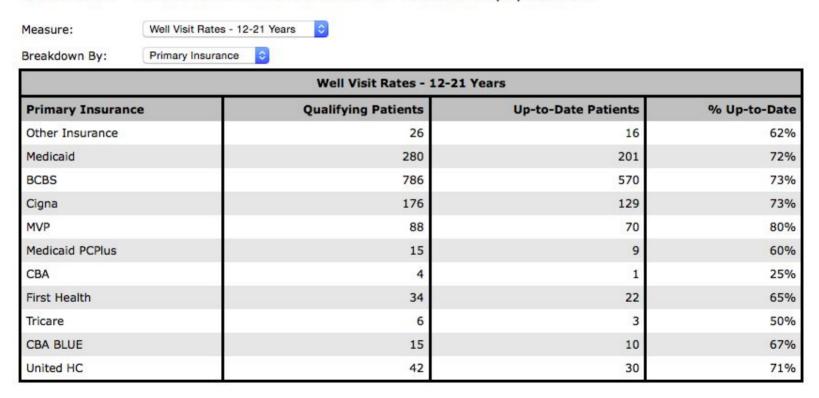




#2 - Use Dashboard to Keep Payors Honest

PCMH Dashboard - measure results by primary insurance

Factor 6A.4 - Performance data stratified for vulnerable populations







#1 - Highlight Opportunities for Improved Patient Recall

You have 1,472 active patients between the ages of 12 years and 21 years.

411 of these patients are overdue for their well visit.

You have 839 active patients between 13 years and 17 years of age.

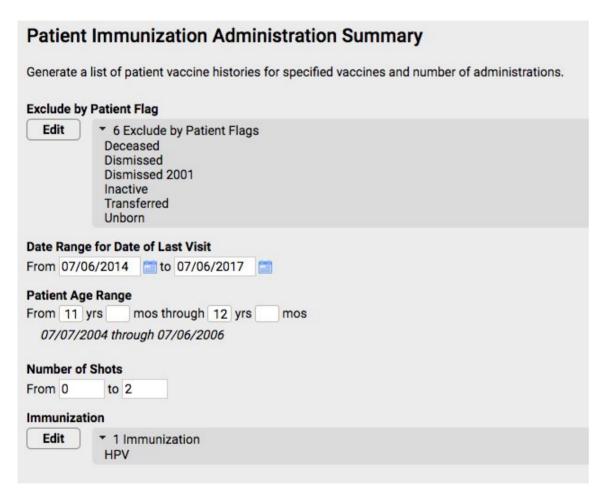
275 of these patients are overdue for at least one HPV vaccine.

- Use PCC's notify, recall, and EHR reporting tools to identify patients in need of:
 - Well visits Screenings
 - Vaccinations Chronic Disease Management





#1 - Highlight Opportunities for Improved Patient Recall



 EHR report to identify patients having a specified number of vaccines (i.e., patients with 1 HPV vaccine who need 2nd)





Dashboard Demo and Exercises



