

How Much Should I Pay An Employed Clinician?

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Assumption

Your practice is not so desperate for an additional clinician that you are willing to take a financial loss in order to employ one.



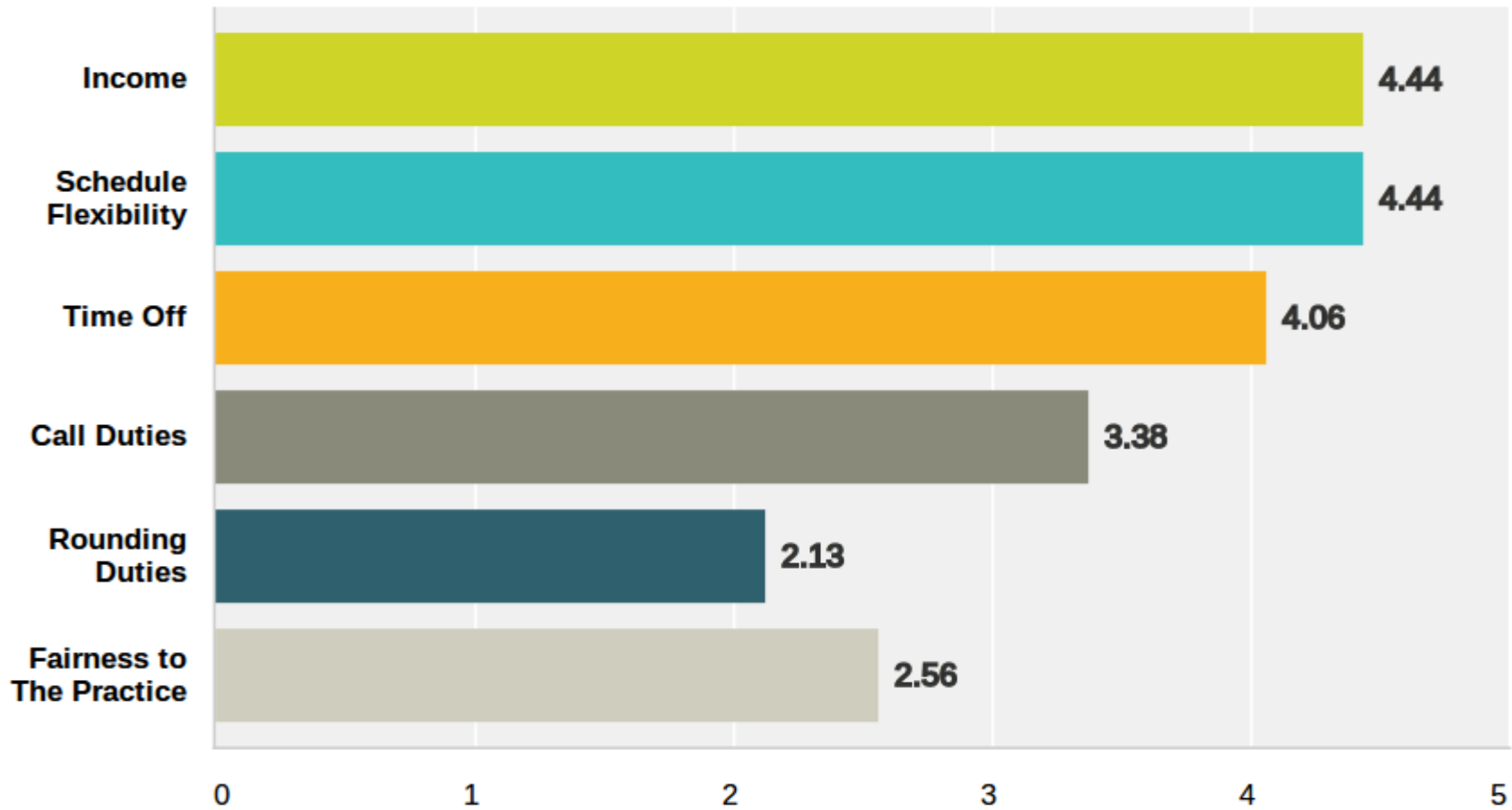
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Hire Properly In The First Place



Consider The Entire Compensation Package



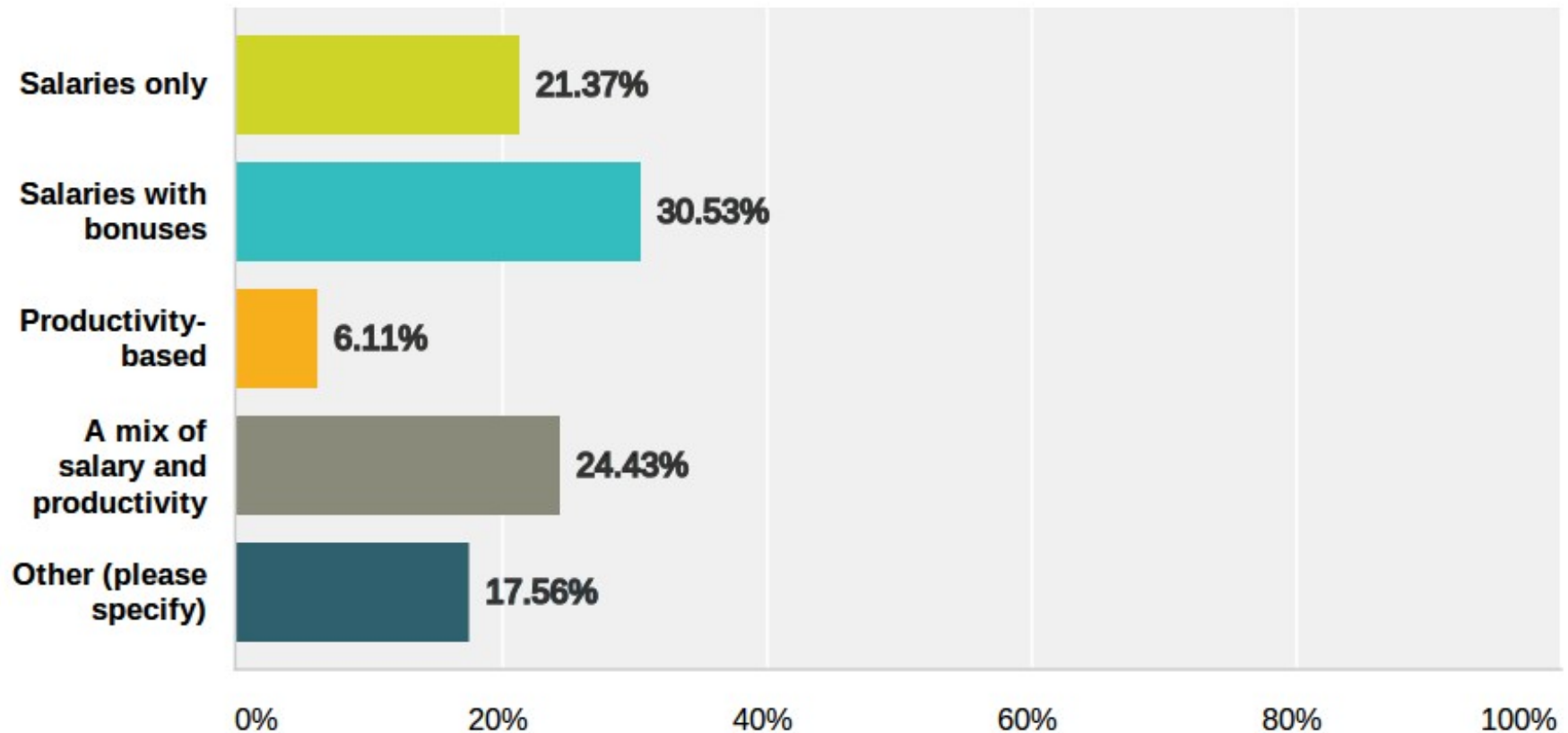
Ranking of compensation objectives on a scale of 1-6 by employed physicians, 2013 Pediatric Compensation Model Survey, PCC.



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Consider The Compensation Model



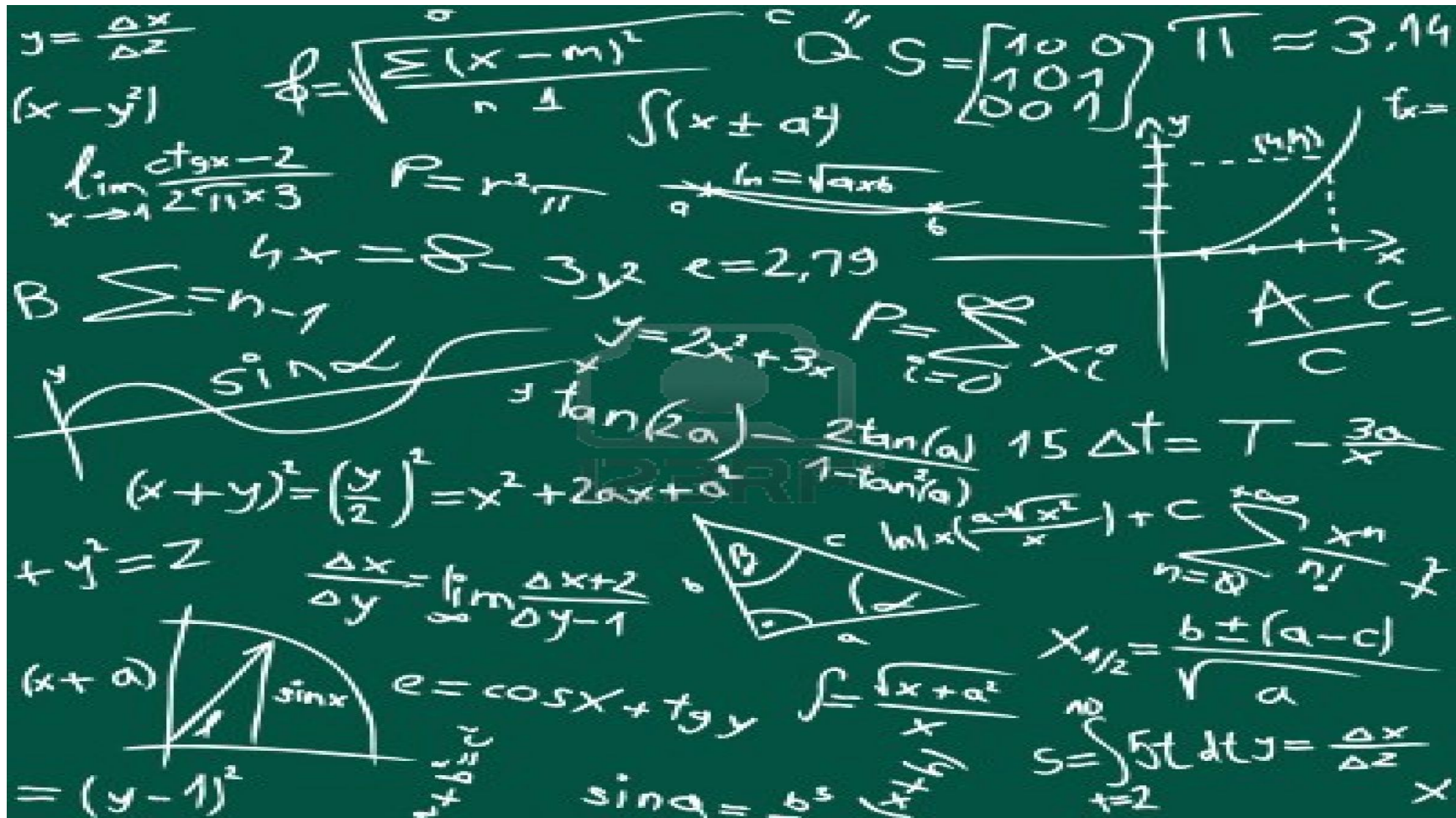
Distribution of compensation models for employed physicians in pediatrics offices, 2013 Pediatric Compensation Model Survey, PCC.



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Finally: Do The Math



Here's the math!



Your margin...
...of error.

Final math rule.

A good rule of thumb: 25-40% of expected payments is fair to the practice and to the employed physician.



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