

Pediatric Benchmarking

2013 PCC Users' Conference
Tim Proctor



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Agenda

- Benchmarks: What are they? Why use them?
- Pediatric benchmark sources
- Benchmarking in the Dashboard
- Benchmarking and PCMH



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What Is A Benchmark?

bench·mark /'benCH, märk/

Noun:
A standard or point of reference against which things may be compared or assessed.
[dictionary.com]



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Why Use Benchmarks?

- To know if you are the best practice you can be
- To set goals
- To determine appropriate compensation or bonuses



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Things to Consider When Benchmarking

- Know the source of the data
- Know the sample size
- Consider variations in practice size, locations, type
- Can contain bias



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Pediatric Benchmark and Measure Sources

- MGMA (Medical Group Management Association)
 - Compensation and cost benchmarks
 - Pediatric sample is relatively small (generally 30-40 single-specialty, non-hospital owned practices)
 - Represent larger practices (AVG: generally 8-10 providers)
- PMI (Pediatric Management Institute)
 - <http://pediatricmanagementinstitute.com>
- **PCC Dashboard**



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Benchmarking In The Dashboard

- Percentile Rankings
- Comparison to PCC AVG

% Asthma Patients Up-to-Date on Flu Shot

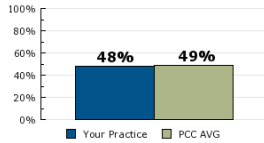
Current Practice Value: **48%**

Percentile Ranking: **45th**

Asthma Patient Flu Shot Rate Benchmarks (Percentiles)

10th	25th	50th	75th	90th
28.2%	38.1%	50.9%	61.3%	68.5%

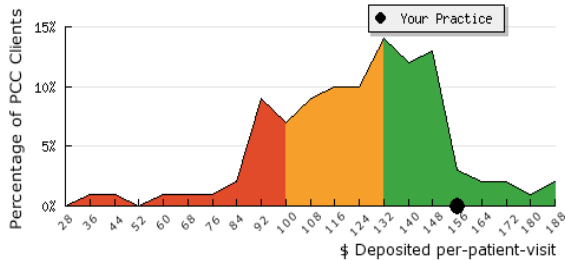
% Asthma Patients Up-to-Date on Flu Shot as of 5/31/2013



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Benchmarking In The Dashboard

Revenue-per-Visit Distribution



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Location-Adjusted Benchmarks

Revenue-per-Visit

Actual
Current Practice Value: **\$148.04**
Percentile Ranking: **86th**

Location-Adjusted
Current Practice Value: **\$139.08**
Percentile Ranking: **73rd**

- Includes adjustment based on cost-of-living and malpractice expenses in your area:
 - Uses current RVU GPCI values for your location
 - Relatively high cost-of-living and malpractice expense = negative adjustment
 - Relatively low cost-of-living and malpractice expense = positive adjustment
- Allows for comparison to benchmark regardless of practice location



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Regional Benchmarks In The Dashboard

Revenue-per-Visit

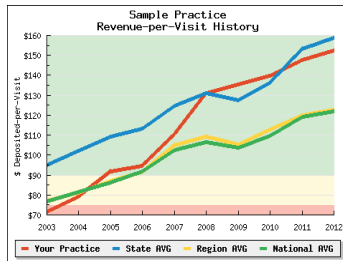
Actual
Current Practice Value: **\$148.04**
Percentile Ranking: **86th**

Location-Adjusted
Current Practice Value: **\$139.08**
Percentile Ranking: **73rd**

Not Including Imms
Current Practice Value: **\$140.75**
Percentile Ranking: **96th**

Revenue-per-Visit Benchmarks (Percentiles)

	10th	25th	50th	75th	90th
Actual	\$88	\$105	\$124	\$139	\$151
Not Including Imms	\$73	\$83	\$97	\$109	\$122



[View details and regional benchmarks \(Actual\)](#)



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Benchmarking and PCMH

- PCMH Element 6C and 6D: Implement and Demonstrate Continuous Quality Improvement
 - Set goals and act to improve performance on at least three preventive, chronic, or utilization measures
 - Show achieved improved performance



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Take-Away

- Use external benchmarks to set realistic goals **for your practice**
- These goals **can and should change** based on your performance



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